

## Feed Industry Institute 2008 Speakers Bibliographies

### **Monday, June 16, 2008**

#### ***About AFIA***

Jarrold Kersey, AFIA

Jarrold Kersey is Director of Ingredients and State Legislative Affairs of the American Feed Industry Association (AFIA) in Arlington, VA. Kersey handles ingredient issues, including regulatory and legislative. Jarrold joined AFIA in April 2007 and is the staff contact for the Microbial, Enzyme, Forage Technology Committee, Purchasing and Ingredient Suppliers Committee and the Pet Food Committee. He also shares joint responsibility with Richard Sellers for the Feed Regulatory Committee. Additionally, he is responsible for state legislative affairs west of the Mississippi. Jarrold's prior experience is in regulatory affairs at National Cottonseed Products Association and Proctor & Gamble Pet Care. Kersey earned his bachelor's degree in agriculture and master's degree in poultry nutrition from the University of Arkansas.

#### ***Welcome, Introductions, Objectives, & Overview of FII***

Kevin Larson, FII Chairman, Diamond V Mills

Kevin is Director of National Accounts for Diamond V. He is responsible for managing the relationship with National Account companies while growing Diamond V's business. He also manages the National Account-Beef/Specialty Sales Team at Diamond V. Kevin has held various sales and management positions since joining Diamond V in 1991. He began his career as a Territory Manager with the Nutrena Feed Division of Cargill in 1983. Kevin has a B.S. degree in Agricultural Economics from North Dakota State University.

#### ***Nutrition***

Matthew Gibson, Ph. D., Poet Nutrition

Unavailable at this time.

#### ***Carbohydrates***

Kevin Haplin, Ph. D., International Ingredient Corp.

Unavailable at this time.

### ***Fat Soluble Vitamins***

Mamduh Sifri, Ph. D., ADM Alliance Nutrition, Inc.

Dr. Sifri worked as research Scientist with NASA and the NIH at the University of California, Davis and University of Wisconsin, Madison for 5 years. Then, he worked with Cargill and central Soya for 11 years. Currently Mamduh is Director of Poultry and Specialty Marketing at ADM Animal Nutrition. He has been an active member of the PSA since 1971 and served on many PSA committees. He has worked closely and effectively with industry and university scientists to continue the Annual PSA Informal Nutrition Symposium, which he chairs. He was elected to the Board of Directors of the Poultry Science Association, Inc. and served as Director until 2001. He is currently an Associate Editor of Poultry Science and serves as a reviewer on a few scientific journals. Mamduh is a certified Facilitator in “Integrity Selling” and conducts numerous workshops, domestically and internationally. He lectures on business conduct and connectivity at universities and business meetings.

### ***Water Soluble Vitamins***

Bart Cousins, Ph. D., PAS, BASF Corporation

Involved in the animal feed industry since 1973, having worked in sales and technical support. Spent 16 years as Nutrition Manager for a US feed company (Land O’ Lakes) where he was responsible for feed formulation for all species of livestock and poultry, coordinating nutrition training schools, providing technical services information to customers and coordinating regulatory and quality control compliance. He joined BASF in November 1994. He was responsible for technical service in the Midwest part of the US. In June 1998 he moved to Ludwigshafen, Germany where he was responsible for Global Technical Marketing for feed enzymes. He moved back to the US in May 2001 and is now the Manager for Technical Services for BASF’s Animal Nutrition Business.

### **Tuesday, June 17, 2008**

### ***Macro Minerals***

Richard Bristol, ILC Resources

Richard Bristol is *Director of Nutrition & Technical Services* with ILC Resources (formerly Iowa Limestone Company) in Des Moines, IA. Bristol was born on a dairy farm in southern Minnesota. His family moved to Arizona in the mid 1950’s, where he attended school through college. He obtained his Bachelor of Science Degree majoring in Animal Science from the University of Arizona in Tucson in 1969. He continued into graduate school in Tucson, receiving his Master’s Degree in *ruminant nutrition* in 1972. Mr. Bristol’s 35-year career has been in the Midwest -- living in Nebraska and now Iowa, fulfilling roles in sales, management, and technical support. Although a ruminant nutritionist by degree conference, Bristol has dedicated his career to more general involvement with multiple species – from dairy, beef and sheep to swine and poultry.

Being with a company who is widely recognized for their dedication to the livestock and poultry feeding industry with supplying quality *calcium* and other mineral nutrients, Rich would like to share some ideas with us on **Macro Minerals**....

### ***Micro Minerals***

Tim Costigan, Prince Agri Products, Inc.

Tim Costigan is the Vice President, Quality Affairs for Prince Agri Products. He has responsibility for the programs that insure the safety and quality of ingredients, processes and finished products. He also oversees the operation of the laboratory, Universal Testing, which performs over 50,000 mineral assays per year. Tim received a Bachelor of Science degree in Chemistry from Quincy University in 1985 and has 25 years of experience in the Animal Feed industry. He has been with Prince for the nearly 20 years.

### ***Amino Acids***

Tara York, Ph. D., Novus International, Inc.

Unavailable at this time.

### ***Milk Products***

Tom Earlywine, Ph. D., Land O' Lakes Milk Products

Dr. Tom Earlywine is Director of Nutritional Services for Land O'Lakes Animal Milk Products where he is responsible for research and technical support. Previously he was Dairy Field Nutritionist and Technical Services Manager for Land O'Lakes. Prior to coming to Land O'Lakes, he was nutritionist at T.C. Products Co. and was an Extension agent for Washington State University in Western Washington. Dr. Earlywine received his B.S., M.S. and doctoral degrees from the University of Wisconsin-Madison and was raised on a dairy farm near Brodhead in southern Wisconsin.

### ***Animal Products: Fats & Oils***

David Meeker, Ph. D., National Renderers Association

David L. Meeker is vice president, Scientific Services of the National Renderers Association (NRA). He serves as the scientific/technical advisor to the North American rendering industry on science, the environment, animal disease, and feed safety issues. He also served as president of the Animal Protein Producers Industry (APPI) prior to its merger with NRA in 2006. Dr. Meeker previously served in scientific and management positions at the National Turkey Federation and National Pork Producers Council, was director of the Board on Agriculture and Natural Resources for the National Research Council at the National Academy of Sciences, and was an associate professor at The Ohio State University. Over the past two decades he has served as an advisor and consultant to numerous governmental, professional, and business organizations in the

U.S. and internationally. He is currently a member of the scientific advisory panel to the World Renderers Organization (WRO), a member of the USDA Secretary's Advisory Committee on Foreign Animal and Poultry Disease, and a member of the advisory committee for the Beef industry Food Safety Council of the National Cattlemen's Beef Association. He received his B.S., M.S., Ph.D., and M.B.A. degrees from Iowa State University in Ames, Iowa.

### ***Plant Proteins***

Lance Foster, Jr., Ph. D., ADM Alliance Nutrition, Inc

Unavailable at this time.

### ***Enzymes and Microbials***

Chad Risley, Ph. D., Lucta U.S.A. Inc.

Chad R. Risley earned a B.S. in Animal Science from Cornell University in 1985 and M.S. (1987) and Ph.D. (1990) degrees from Virginia Polytechnic Institute and State University. Graduate research projects focused on soybean meal hypersensitivity in weanling pigs and developing a mode of action for organic acids in nursery pig feeds. After graduation, he moved to Milwaukee to join Chr. Hansen in a technical support role where he was responsible for customer support, sales training and overseeing external research projects. From there, he moved on to the Continental Grain Company - Wayne Feeds Division to be part of their swine research team. At Wayne Feeds, he was involved in developing new products for all swine production phases, researching new and emerging technologies, assisting in sales training, and nutritional consulting to large swine operations. He returned to Chr. Hansen in 2000 to lead the development and research of direct-fed microbials for the non-ruminant market. In 2004, he joined Lucta USA, where he is the General Manager and oversees day-to-day company management, sales and marketing, research and project management.

He is very active in the agricultural industry serving on several committees within the American Feed Industry Association's Nutrition Committee and Microbial, Enzyme, and Forage Technology Committee, as well as the NPPC Pork Alliance and National Pork Board's Working Group on antibiotic alternatives and is a member of the American Society of Animal Science and American Registry of Professional Animal Scientists.

### ***Medication & Growth Promotants***

Denny Hausmann, DVM, Alpharma, Inc.

Denny Hausmann, DVM, resides in Broomfield, Colorado, and is employed by Alpharma Animal Health. He received his Bachelor of Science in 1969 and his Doctor of Veterinary Medicine in 1971 from Kansas State University. Following graduation, and until 1987, he conducted a private veterinary medical practice in South Dakota. Upon relocating to Colorado in 1987, he held positions as sales and technical consultant within

the feed industry. From 1995 to 2000, Dr. Hausmann was employed as Technical Services Manager-Cattle with Roche Vitamins. Immediately prior to joining Alpharma Animal Health, he held a cattle technical service position with Fort Dodge Animal Health. His current responsibilities in cattle technical service include conducting research, sales support, and interacting with consulting veterinarians and nutritionists.

### **Wednesday, June 18, 2008**

#### ***Flavors, Sweeteners and Surfactants***

Steve Moreland, DVM, BFI Innovations Inc.

Steven Moreland began his devotion to agriculture at a young age as he was raised on a farm in NW Missouri producing beef cattle, swine and row crops. He became a Mizzou Tiger when he received both his BS and DVM from the University of Missouri. He later received an EVP from the University of Illinois. Steve practiced veterinary medicine in Northern Missouri at a mixed animal practice where his patients were predominately food animals as well as equine.

Steve has been with BFI Innovations, Inc. (previously Feed Flavors) for 20 years, currently serving as Vice President Technology & Innovation. His responsibilities include technical service and support for Feed Flavors line palatability agents, Apex® botanical products for ruminant, poultry and swine, and Nutri-Ad feed additives. He also oversees the BFI tech center, product development, research and product testing, and the quality control program. Steve has previously served BFI as sales support in the Upper Midwest, West Coast, Northwest Pacific and Eastern Corn Belt. These accounts were a variety of specialty, local, regional and national sales responsibilities.

Steve is a former graduate of the AFIA Feed Ingredient Institute and is fulfilling his third appearance as a presenter on flavors, sweeteners and surfactants

#### ***Liquid Feed and NPN***

David Caldwell, Ph. D., Westway Trading Co.

Unavailable at this time.

#### ***Mold Inhibitors & Antioxidants***

Whitney Rounds, Ph.D., Kemin AgriFoods North America

Unavailable at this time.

### ***Quality Assurance***

Henry Turlington, Ph. D., North American Nutrition Co.

For the past 15 years, Dr. Turlington has worked for North American Nutrition Companies, which is owned by Provimi (a world leader in animal nutrition). He joined Akey in 1993 as a Swine Nutritionist where he worked closely with customers on nutritional technical support. Later, he became Swine Products Manager. In 2000, Akey joined the network of animal nutrition companies within Provimi. North American Nutrition Companies (NANCO) was formed, which included Akey. In 2001, Dr. Turlington became the Director of Quality Assurance for NANCO and initiated a companywide quality management system. In 2006, Dr. Turlington became 3PO Technical Manager and coordinates supplier and material evaluations for Provimi worldwide. Dr. Turlington received a BS in Animal Science from North Carolina State University, a MS in Animal Science from University of Kentucky, and a Ph.D. from Kansas State University.

### ***Current and Future Specialty Grains***

Jerry Weigel, Ph. D., BASF Corporation

Unavailable at this time.

### ***Feed and Ingredient Processing Techniques***

Fred Fairchild, Kansas State University

Fred Fairchild had more than 30 years of industry experience in the design, construction, operation and management of feed, flour, and dry corn milling facilities, grain storage, seed cleaning and pet food plants prior to joining the K-State faculty. Domestic industry experience includes design, construction, start up of "state-of-the-art" dry corn mill; design and construction of large and small feed mills; management of maintenance and engineering for grain processing facilities; and project engineer for "state-of-the-art" dry pet food facility. International industry experience includes preparation of proposals, negotiations and sales of facilities and equipment for projects in Turkey, Pakistan, Egypt and Peoples' Republic of China. Prior to coming to Kansas State, Professor Fairchild was Vice President-Engineering for Todd and Sargent, Inc., Ames IA. Professor Fairchild joined the Department of Grain Science and Industry at Kansas State University in 1994. He teaches 4 different classes, advises students, and is the Undergraduate Curriculum Coordinator for the department's 3 degree programs. As a university Faculty Senator, he is past chair of the Academic Affairs Committee. Additionally, he is overseeing the construction of a new \$65 million 5-building complex for the department. Professor Fairchild is a recognized and respected domestic and international consultant, author and speaker for feed and flour milling projects, meetings, seminars, and short courses. He has authored numerous book chapters, papers and publications for the feed milling, flour milling, and pet food manufacturing industries. He has worked in the United States, Turkey, Egypt, People's Republic of China, Denmark, Norway and South Korea.

***Transportation & Distribution***

Andy Snarski, Mosaic Feed Ingredients

Unavailable at this time.

***International Business & Markets***

Chris Langholtz, Cargill, Inc.

For the past 14 years Mr. Langholtz has worked with Cargill Animal Nutrition. He is responsible for global ingredient purchasing, risk management and supply chain. P&L responsibility for the Southeastern part of the United States business. Previous roles include general management roles for: Malaysia, Sri Lanka, China and Spain/Portugal.

Prior to Cargill Mr. Langholtz worked for the U.S. Grains Council and Continental Grain Company. Mr. Langholtz attended the University of South Dakota, graduating with a Bachelors in Political Science and English Literature. He also attended Thunderbird and received a Masters of International Management.

**Thursday, June 18, 2008**

***Farm to Fork– An Integrator Perspective***

Scott Stillwater, Tyson Foods

Unavailable at this time.

***Selling and Servicing Commercial Producers***

David Downey, Ph.D., Purdue University

Dr. David Downey is the Executive Director of the Center for Food and Agricultural Business at Purdue University. He has long been a favorite among participants of Center programs and undergraduate students at Purdue. His extensive experience and ties to the agribusiness industry are key to the Center's development of new programs and ability to fill classes. As a professor emeritus of Agricultural Sales and Marketing at Purdue University, Dave teaches courses in Agri Selling and Agri Marketing Strategy to undergraduate students from several disciplines. He has been instrumental in the development of a curriculum in which students can earn a four-year B.S. degree in Agri Sales and Marketing – the first such program in the U.S. Because of his outstanding efforts within his profession, Dave has received several recognitions, including four major teaching awards from Purdue University and two national awards from The American Agricultural Economics Association. Dave received all of his degrees from Purdue - B.S. in agronomy, and M.S. and Ph.D. in agricultural economics. He has been teaching undergraduate courses at Purdue since 1963. Dave's hobbies include spending time with his grandchildren, playing with computers, and traveling.

***How Are Grains Traded?***

John Harangody, Chicago Board of Trade

Unavailable at this time.