AFIA: MEETING THE NEEDS OF A DIVERSE, THRIVING ANIMAL FOOD INDUSTRY

Who is AFIA?
670+ domestic & international members, representing the total feed industry

- Commercial & integrated feed & pet food manufacturers
- Ingredient suppliers
- Equipment manufacturers

= 75% of all the feed and 70% of all the non-grain ingredients used in the U.S.

Why is the American feed industry important?

- Produces more than 236M tons of safe, high quality & nutritious food for livestock and poultry
- 600+ facilities are certified in one of four Safe Feed/Safe Food programs, promoting best-in-class safe manufacturing standards globally

How do the 6,200+ U.S. animal food manufacturing facilities contribute to the economy?

5,715 animal feed mills + 517 pet food manufacturing facilities generate economic benefits in nearly every U.S. state

- $297B in total sales, including $102B in value-add and $56B in wages
- $22.5B in local, state, and national taxes
- $11.4B in total U.S. exports = $9.9B feed & feed ingredients + $1.5B pet food products
- Supports U.S agriculture’s $20B+ trade surplus

What are the top animal food-producing states?
(based on total 2016 sales)
- California – $22.5B
- Missouri – $23.9B
- Texas – $19.1B

How does the feed industry give back?

92,000 hours = time AFIA member companies volunteered in 2017

- Over $44M = donations from AFIA member companies, including company-employee matches, to an expansive list of community causes

Roughly how much do U.S. companion animals eat annually?

$126.8 billion in total sales from U.S. pet food manufacturing facilities

- 74M Cats
- 69M Dogs

consume over 3.3 billion pounds of pet food

Do you have a pet? AFIA members make their food!
What ingredients are used in animal feed? 900+ ingredients on the market

- **#1 Corn (50.3%)**
- **#2 Soybean Meal (12.7%)**
- **#3 Dried Distiller’s Grains (12.6%)**
- Other (24.4%)

Which food-producing animals eat the most food?

- **24.2M Cattle** consume approx. 74.7M tons
- **8.7B Broiler Chickens** consume approx. 56.3M tons
- **169.3M Pigs** consume approx. 46.3M tons

What are the top states for the consumption of animal feed?

- **Iowa** — 21.1M tons primarily to pigs, cattle & egg-laying hens
- **Texas** — 17.3M tons primarily to cattle, broilers & dairy cows
- **Nebraska** — 15.4M tons primarily to cattle & pigs

Is the animal food industry sustainable? Yes!

- **~110 million tons**—or roughly 46.7% of the total feed produced—comes from coproducts that have been diverted from landfills

- **4.2%**—The U.S. animal agriculture industry has the lowest GHG emission rate for agriculture across all developed countries

- All U.S. landfills would be full in 4 years if it were not for rendering, which protects public, animal and environmental health and reduces waste. Roughly **5.5 million tons** of rendered proteins (i.e., meat and/or animal byproducts that would otherwise be discarded) is used in animal food, reducing GHG emissions by roughly **5X**.